



BENCHMARKING SFCRS

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AFM Conference
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Overview

Aims of presentation

Information surveyed

Interesting comparisons

Next steps



Aims of presentation

Highlight similarities and differences between SFCR reports for AFM members

Compare AFM members' SFCR reports to those of larger companies

Identify key characteristics by market segment

Highlight key observations



Information surveyed: SFCRs reviewed

42 companies

28 AFM members

- 9 cash plan providers
- 6 Holloway providers
- 4 general insurers
- 11 other friendly societies

9 non AFM mutuals

5 larger insurers



Information surveyed: Comparative information

Report length

Branding and presentation

Asset mix

Solvency Capital Requirement

Material risks

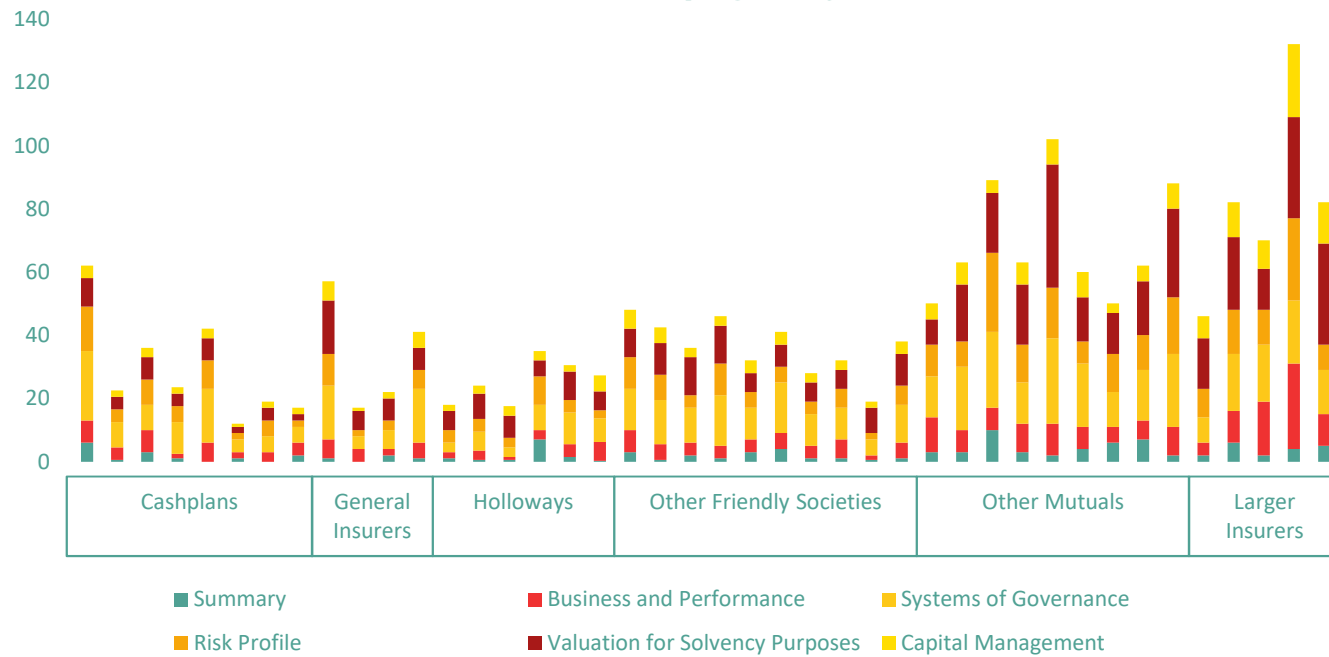
Corporate governance

Profitability

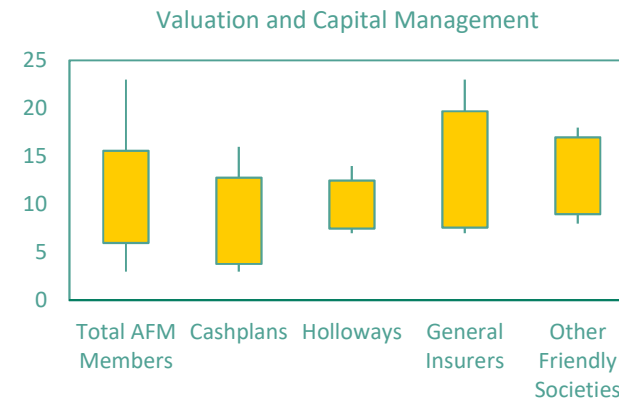
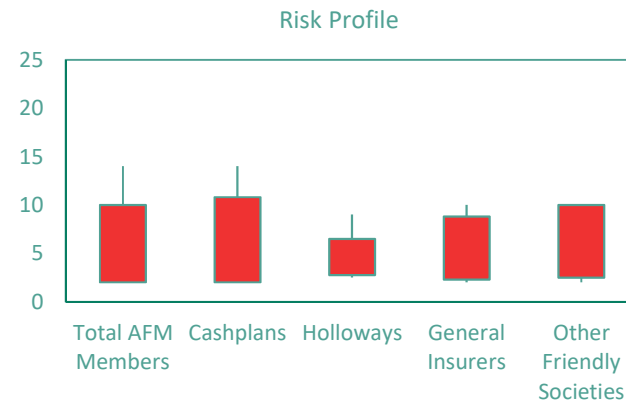
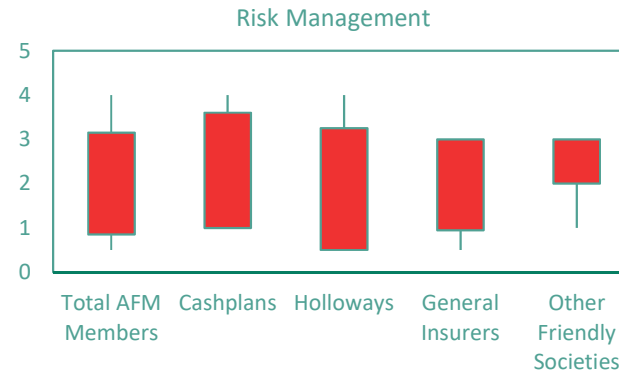
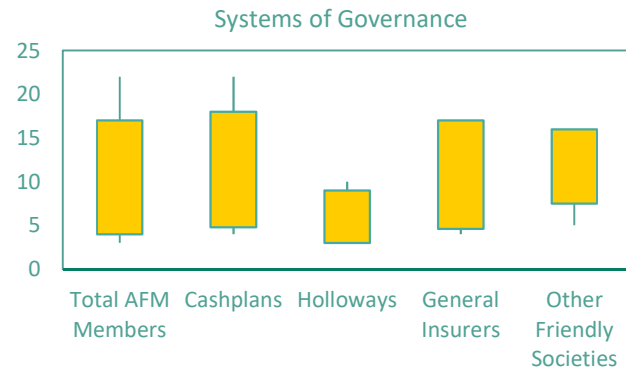


Report length

SFCR number of pages by section



Report length



Branding and presentation

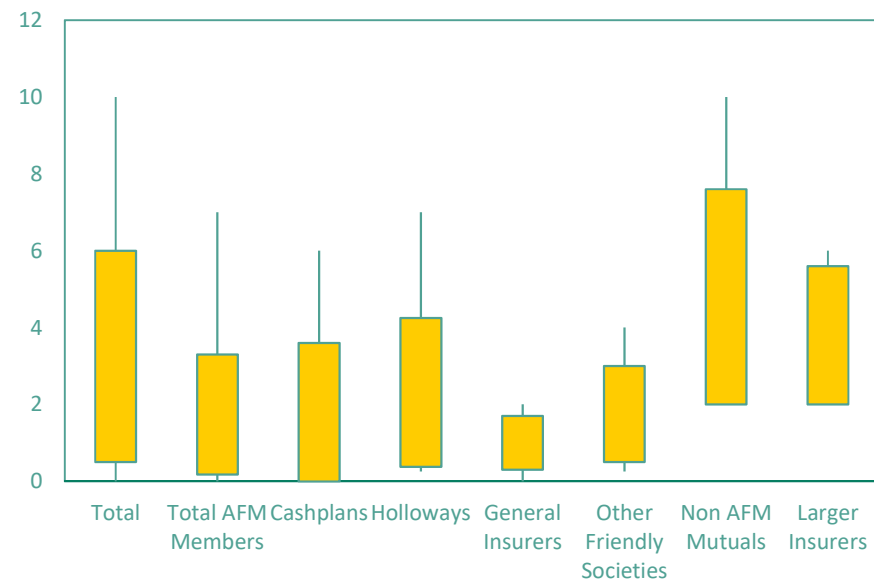
requirements

audience

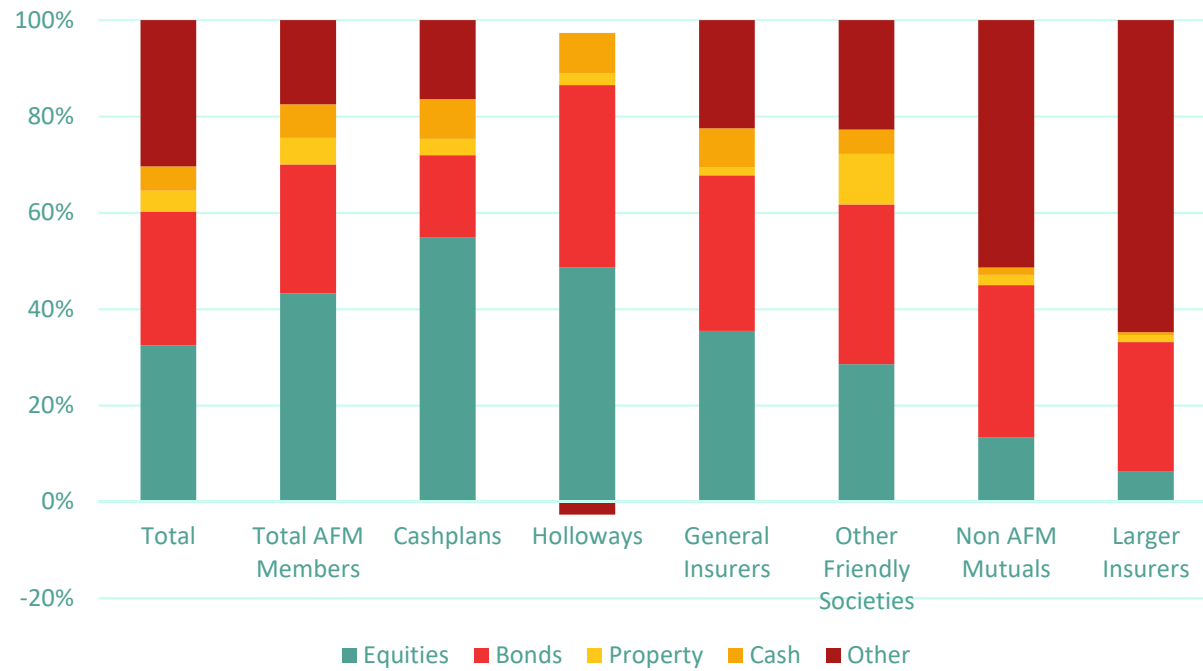
impressions

readability

Summary

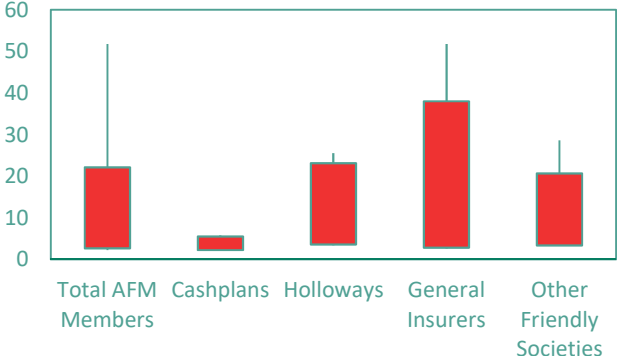


Asset mix

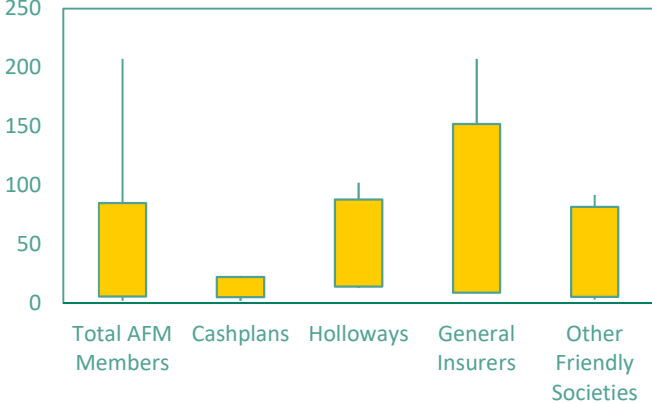


Solvency Capital Requirements

MCR (£m)

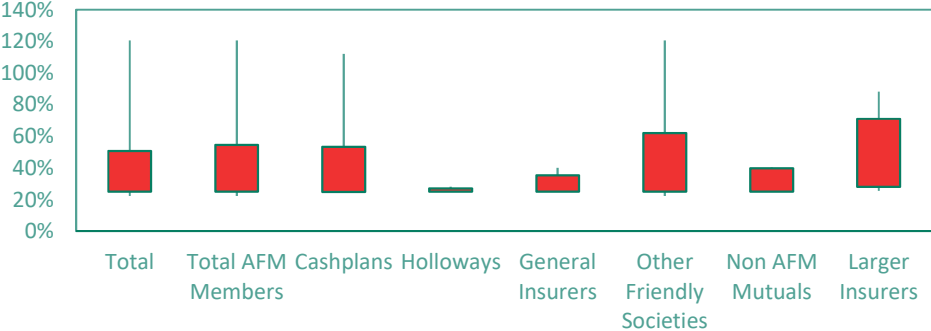


SCR (£m)

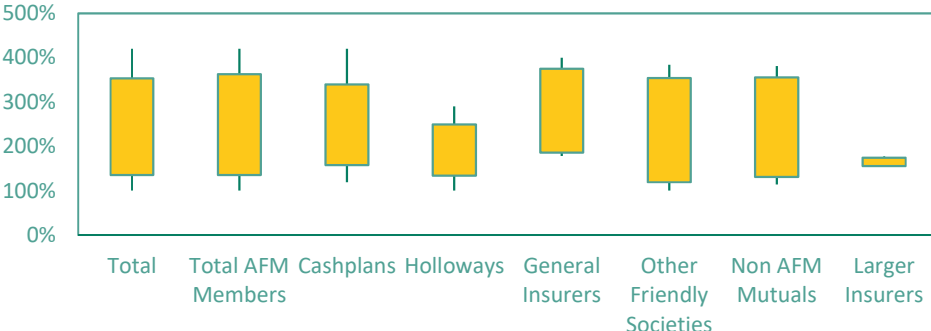


Solvency ratios

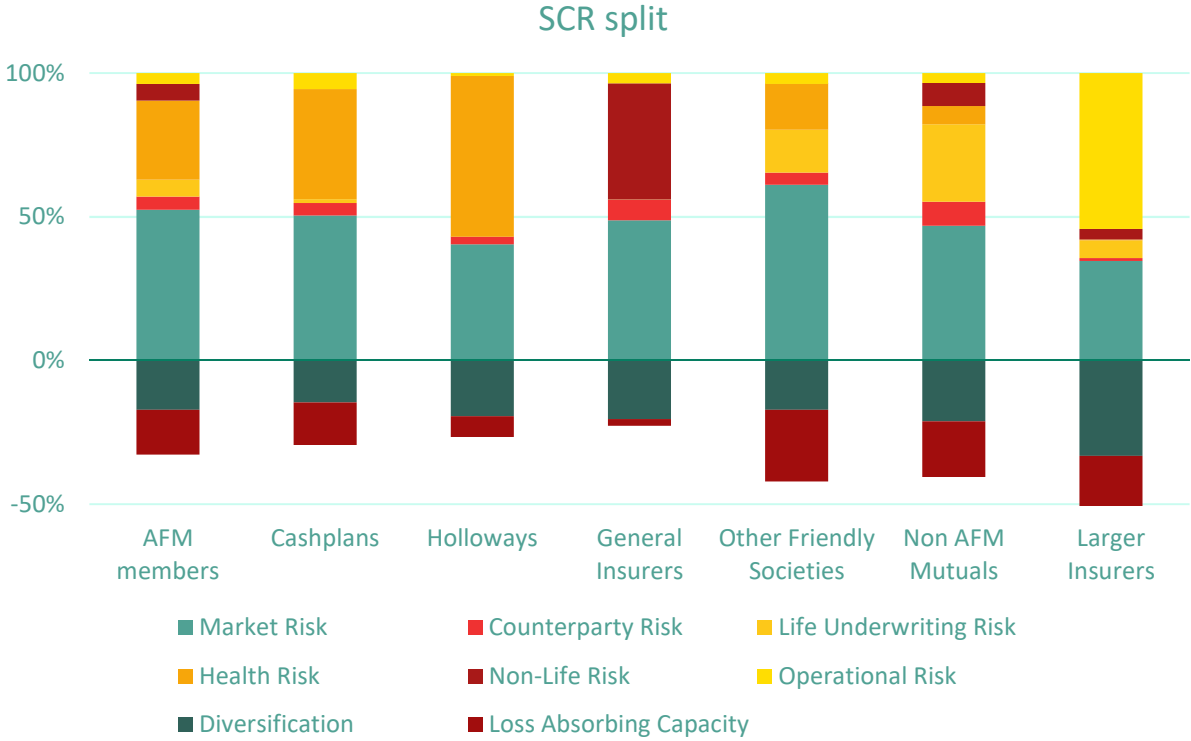
MCR as % SCR



Solvency Ratio



Solvency Capital Requirements



Solvency Capital Requirements - split

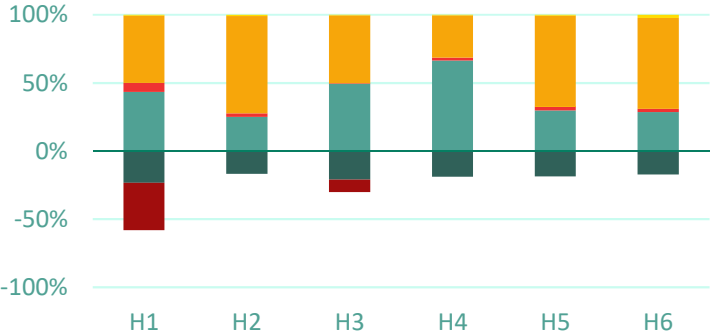
Cashplan Providers



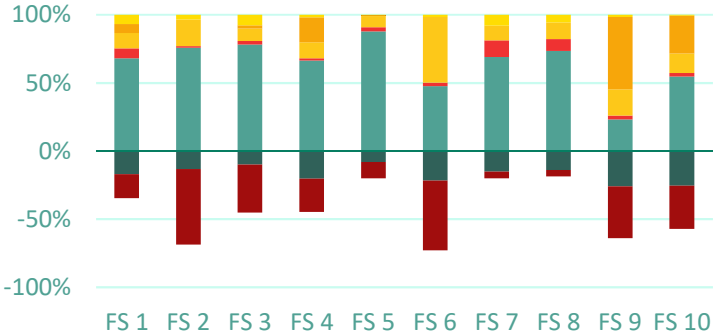
General Insurers



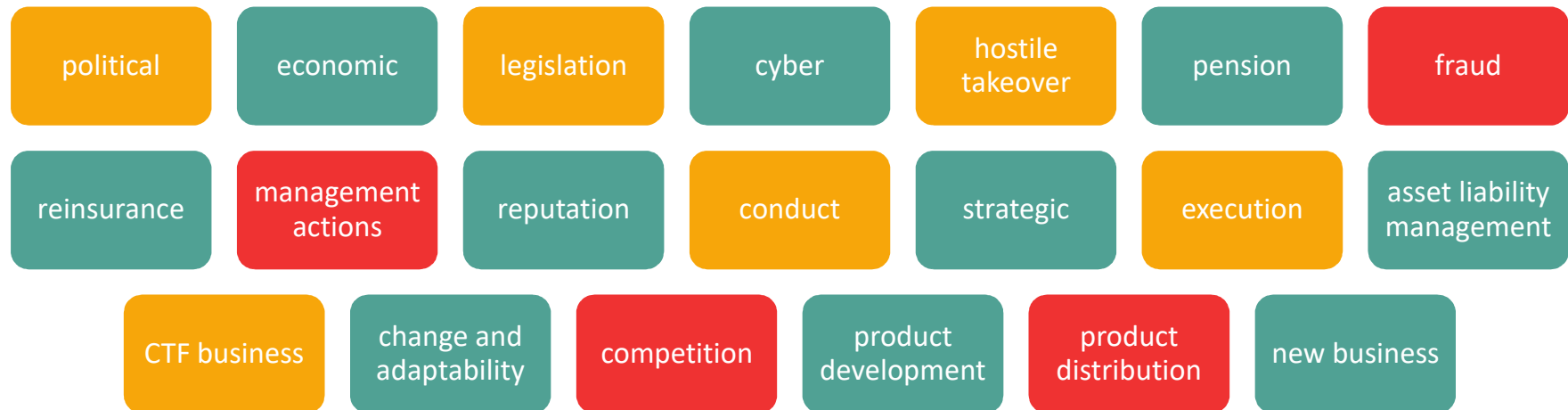
Holloways



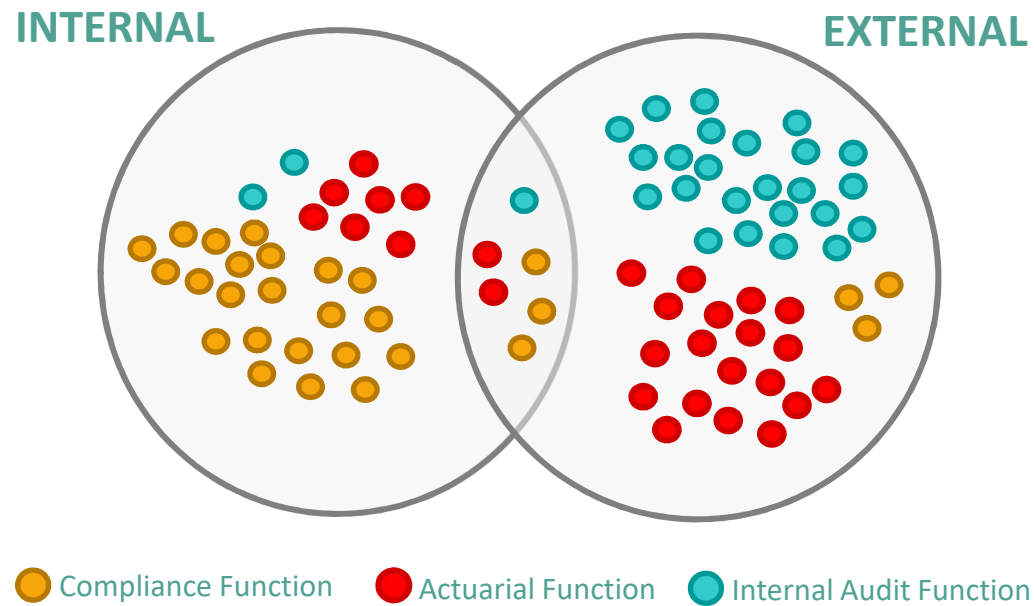
Other Friendly Societies



Material risks

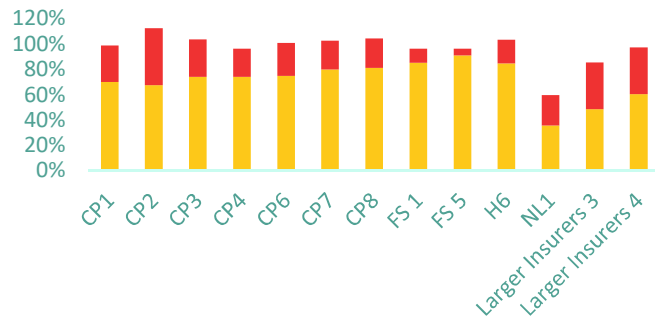


Corporate governance

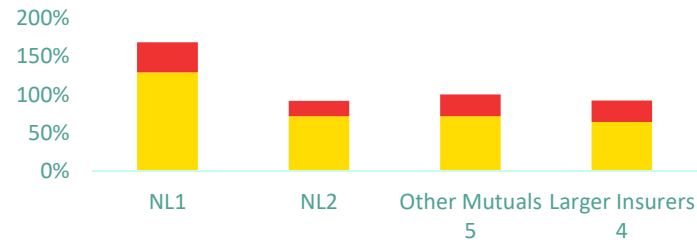


Profitability

Medical Expenses



Motor Liability



Health Loss



Other observations

inconsistencies



negative claims



potential data queries



What next?

Review own SFCR

Check everything is included

Review peers' SFCRs

Consider additional information required for comparison next year



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SDA LLP is a full service actuarial consultancy serving the life and general insurance market

